

# **Business Planning Mastery**

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# 2023-2024 Business Calendar Personalized A5+

# **Introduction to Business Planning**

# Introduction to Business Planning

- Definition of Business Planning
- Importance of Business Planning

#### Setting Business Goals

- Definition of Business Goals
- Types of Business Goals
- Process of Setting Business Goals

#### Market Situation Analysis

- Definition of Market Situation Analysis
- o Influence of Market Situation Analysis on Business Planning

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- Characteristics of Strategic Planning
- Importance of Strategic Planning

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- Definition of Company Situation Diagnosis
- Process of Company Situation Diagnosis
- Influence of Company Situation Diagnosis on Strategic Planning

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- Definition of Strategic Goals
- Types of Strategic Goals
- Process of Establishing Strategic Goals

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- Definition of Business Strategy
- Types of Business Strategy
- Process of Determining Business Strategy

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- Types of Operational Priorities
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- Definition of Operational Plan
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- Definition of Monitoring Operational Plan Implementation
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# Definition of Finance and Accounting

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- Process of Establishing Company Budget

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- Definition of Accounting Plan
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- Definition of Career Development Plan
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- Definition of Monitoring Career Development Plan Implementation
- Influence of Monitoring Career Development Plan Implementation on Human Resource Management Effectiveness

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# Definition of Marketing and Sales

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- Importance of Marketing and Sales

# Establishing Marketing Strategy

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- o Definition of Sales Plan
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# • Monitoring Sales Plan Implementation

- Definition of Monitoring Sales Plan Implementation
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#### Definition of IT and Technology

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- Definition of Technology Development Plan
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- o Process of Determining Technology Development Plan

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- Definition of Monitoring Technology Development Plan Implementation
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- Definition of Reporting Yearly Results
- Influence of Reporting Yearly Results on Planning for the Future

# Planning for the Future

- Definition of Planning for the Future
- Influence of Planning for the Future on Business Planning Effectiveness

The book can be purchased at

https://readolla.com/business-planning-mastery